

**HOUSING AUTHORITY OF NEW ORLEANS
BOARD OF COMMISSIONERS
REGULAR MEETING
February 23, 2023**

RESOLUTION NO. 2023-08

WHEREAS, the Housing Authority of New Orleans (HANO) owns the Guste High Rise Housing Community consisting of 385 elderly units; and

WHEREAS, HANO's architect, ECM Consultants, Inc, (ECM) confirmed that replacement of the Fan Coil Units was needed; therefore, HANO sought to procure a contractor to perform the necessary scope of work; and

WHEREAS, the Finance Department certified that there is sufficient funding to provide for the fan coil unit replacements at the Guste High Rise Housing Community: and

WHEREAS, HANO issued Invitation for Bids (IFB) #23-912-04 to 13 firms and received two (2) responses on Tuesday, January 27, 2023; and

WHEREAS, the lowest, responsive bid was received from Industrial & Mechanical Contractors, Inc; and

WHEREAS, HANO has successfully completed due diligence verification of Industrial & Mechanical Contractors, Inc; and determined they are responsible; and

WHEREAS, it is recommended that approval be given to award a contract to Industrial & Mechanical Contractors, Inc., in an amount not to exceed Three Million, Two Hundred Eighty Three Thousand Dollars and Zero Cents (\$3,280,000.00) pursuant to Invitation for Bids #23-912-04 to provide fan coil unit replacements at the Guste High Rise Housing Community.

THEREFORE, BE IT RESOLVED, that the Board of Commissioners of the Housing Authority of New Orleans hereby approves the award of a contract and authorizes the Executive Director to execute a contract with Industrial & Mechanical Contractors, Inc., to provide fan coil unit replacement work at the Guste High Rise Housing Community in an amount not to exceed Three Million, Two Hundred Eighty Thousand, Dollars and Zero Cents (\$3,280,000.00) pursuant to Invitation for Bids #23-912-04.

Executed this 23rd Day of February 2023.

APPROVAL:



CAROL GEORGE JOHNSON
PRESIDENT, BOARD OF COMMISSIONERS



February 23, 2023

MEMORANDUM

To: Board of Commissioners
President Carol George Johnson, Vice President Paul Richard,
Commissioner Avery Foret, Commissioner Kim Piper, Commissioner Percy
Manson, Commissioner Jeffrey Vappie, and Commissioner Monika McKay

Through: Evette Hester
Executive Director

From: Gionne Jourdan 
Director, Development and Modernization

Re: Approval Requested to Award a Contract for IFB# 23-912-04 – Fan Coil Unit
Replacements at Guste High Rise Housing Community

The Housing Authority of New Orleans (HANO) issued an Invitation for Bids on Tuesday, December 20, 2022, for the purpose of replacing 451 fan coil units at Guste High Rise, pursuant to Invitation for Bids Number 23-912-04.

The solicitation package was prepared and distributed by the Procurement and Contracts Department. The IFB was advertised for a total of 28 days. The solicitation was issued to thirteen (13) firms. Additionally, the solicitation, in its entirety, was posted in the Advocate and on the HANO website to the public for download. HANO received two (2) bids on Tuesday, January 27, 2023, from the following firms:

	Firm Name	Base Bid
1.	Industrial & Mechanical Contractors, Inc.	\$3,280,000.00
2.	Gootee Construction, Inc.	\$3,890,000.00

Upon review of the bids, HANO determined that Industrial & Mechanical Contractors, Inc. (IMC) was the lowest bidder. A due diligence review was conducted on the firm, whereby the System for Award Management (SAM), and the Louisiana Secretary of State's websites were checked to ensure that the firm was not debarred from participation in federally funded contracts. Further, HUD's Limited Denial of Participation website was also reviewed. Results from the due diligence review indicated that the firm is responsible and registered to do business in the State of Louisiana.

Additionally, the lowest bid was deemed reasonable as it was lower than the cost estimate. The Procurement Manager has certified that this procurement was conducted in accordance with all applicable Federal and State regulations and laws, and in accordance with HANO's procurement policy. The procurement memo is in your packet.



HANO requests that the Board of Commissioners authorizes the Executive Director to award a contract to Industrial & Mechanical Contractors, Inc., in the amount of Three Million Two Hundred Eighty Thousand Dollars (\$3,280,000.00) to replace 451 fan coil units at Guste High Rise Community, pursuant to Invitation for Bids Number 23-912-04.