

**HOUSING AUTHORITY OF NEW ORLEANS
BOARD OF COMMISSIONERS
REGULAR MEETING
MARCH 29, 2022**

RESOLUTION NO. 2022-04

WHEREAS, the Housing Authority of New Orleans (HANO) was awarded funding by the Department of Housing and Urban Development (HUD) to implement a housing mobility program otherwise known as the Community Choice Demonstration and,

WHEREAS, HANO procured Louisiana Fair Housing Action Center (LAFHAC) to provide mobility services under this demonstration; and

WHEREAS, HANO issued Request for Proposal (RFP) 22-914-05 and received one (1) response for a contractor to administer the mobility services portion of the Community Choice Demonstration; and

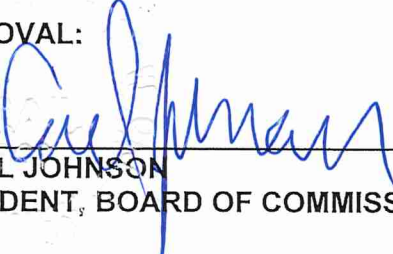
WHEREAS, a procurement panel made up of three HANO employees from the HCVP, Strategic Planning, and Client Services Departments reviewed the proposal and recommended that HANO award the contract to LAFHAC as their proposal ranked within the scoring requirements of the RFP and their cost proposal was in line with HANO's budget; and

WHEREAS, it is recommended that approval be given to award a contract to LAFHAC in an amount not to exceed Eight Hundred Twenty-Three Thousand, Forty-Three Dollars and Zero Cents (\$823,043) over a two year period;

THEREFORE, BE IT RESOLVED, that the Board of Commissioners of the Housing Authority of New Orleans hereby approves the award of the contract for housing mobility services and authorizes the Executive Director, Evette Hester, to execute a contract with LAFHAC to administer the housing mobility services required under the Community Choice Demonstration in an amount not to exceed Eight Hundred Twenty-Three Thousand, Forty-Three Dollars and Zero Cents (\$823,043) over a two year period, with options to extend for two years and a subsequent additional one year extension.

Executed this 29th day of March, 2022

APPROVAL:



**CAROL JOHNSON
PRESIDENT, BOARD OF COMMISSIONERS**




March 29, 2022

MEMORANDUM

To: Board of Commissioners
President Carol Johnson, Vice President Percy Manson, Commissioner Isabel Barrios, Commissioner Avery Foret, Commissioner Sharon Jasper, Commissioner Monika McKay, Commissioner Kim Piper, and Commissioner Paul Richard

Through: Evette Hester
Executive Director

From: Nyssa LeBeau 
Director, Housing Choice Voucher Program (HCVP)

RE: Award of Contract—RFP 22-914-05 Administration of Mobility Services Under the HANO Community Choice Demonstration

On December 8, 2021, the Housing Authority of New Orleans (HANO) published a Request for Proposals (RFP) from qualified organizations to provide mobility services as part of the HANO Community Choice Demonstration (CCD), which will include pre-move services, housing search assistance, administering family financial assistance and landlord incentives, landlord recruitment, and post-move services. HANO's goals under its Community Choice Demonstration are as follows:

- Increase awareness of opportunity areas in the New Orleans Metropolitan area.
- Recruit new HCV landlords in opportunity areas in the New Orleans Metropolitan area.
- Increase the number of new and existing HCV clients who move to opportunity areas.
- Assess the effectiveness of HANO's mobility related services and isolate which services have the greatest impact on its applicants' and participants' abilities to move to opportunity areas.
- Dispel stereotypes regarding the HCV program.
- Increase tenant awareness of fair housing issues, resources, and equitable outcomes through enhanced media outreach.
- Work to identify continued funding, community services, and any internal funding available to hopefully offer the most effective mobility related services after the end of the demonstration.

In order to meet these goals and ensure that mobility services are being delivered with fidelity, HANO is seeking an organization who has a demonstrated track record in understanding and applying federal housing regulations, a commitment to fair housing, robust landlord outreach, communicating with and assisting low-income families with children, and an understanding of the local housing market, including neighborhood amenities and features, prevailing rental rates, and barriers to moving with voucher assistance.

Louisiana Fair Housing Action Center (LAFHAC) submitted a proposal that was ranked high technically, and submitted a fee proposal that fell within the estimated cost-estimate for staffing and demonstrated an understanding of the cost of individual mobility services to be provided by the respondent. No other proposals were received by the submission deadline.

LAFHAC demonstrated their knowledge of barriers to accessing affordable housing in low poverty areas in the New Orleans metropolitan area, an inherent commitment to fair housing, experience in landlord outreach, a strong understanding of federal regulations, and extensive experience working with low-income families and children. LAFHAC presented an approach and methodology to accomplish the required tasks and a robust staffing plan that met the requirements of the solicitation.

HANO requests that the Board of Commissioners approve the award of a contract and authorize the Executive Director, Evette Hester, to execute a contract with LAFHAC to provide mobility services as part of HANO's Community Choice Demonstration in an amount not to exceed Eight Hundred Twenty-Three Thousand, Forty-Three Dollars and Zero Cents (\$823,043) pursuant to RFP 22-914-05 over the contract's initial two year term. The contract does provide a two year option to renew with an amount not to exceed One Million, Four Hundred Forty-One Thousand, Four Hundred Forty-Three Dollars and Zero Cents (\$1,441,443) and an additional one year option to renew with an amount not to exceed Eight Hundred Twenty-One Thousand, Two Hundred Fifty-One Hundred Dollars and Zero Cents (\$821,251) at the conclusion of the two year renewal period.