

**HOUSING AUTHORITY OF NEW ORLEANS  
BOARD OF COMMISSIONERS  
REGULAR MEETING  
October 25, 2022**

**RESOLUTION NO. 2022-24**

**WHEREAS**, the Housing Authority of New Orleans (HANO) issued a Request for Quotations (RFQu) #22-913-39 on August 17, 2022 for the purpose of procuring a contractor to provide janitorial services at HANO's Central Office; and

**WHEREAS**, the solicitation was advertised for a total of 14 days. It was issued to 14 potential vendors and was posted on HANO's website and made available to the public to download; and

**WHEREAS**, nine quotes were received on August 31, 2022 and Skye's Janitorial, LLC, was the lowest, responsive, responsible bidder; and

**WHEREAS**, HANO requests that the Board of Commissioners authorizes the Executive Director to award an initial one-year contract with two additional one-year option periods to Skye's Janitorial, LLC, in the amount of Four Hundred Fifty Thousand Dollars (\$450,000), inclusive of all three years.

**THEREFORE, BE IT RESOLVED** that the Board of Commissioners of the Housing Authority of New Orleans hereby approves and authorizes HANO Executive Director, Evette Hester, to award a contract to Skye's Janitorial, LLC for an initial one-year term with two additional one-year option periods in the amount of Four Hundred Fifty Thousand Dollars (\$450,000.00) inclusive of all three years, to perform janitorial services at HANO's Central Office, pursuant to RFQu #22-913-41.

Executed this 25<sup>th</sup> day of October, 2022

APPROVAL:

  
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CAROL GEORGE JOHNSON  
PRESIDENT, BOARD OF COMMISSIONERS



**October 25, 2022**

**MEMORANDUM**

**To: Board of Commissioners  
President Carol Johnson, Vice President Avery Foret,  
Commissioner Isabel Barrios, Commissioner Sharon Jasper,  
Commissioner Percy Manson, Commissioner Monika McKay,  
Commissioner Kim Piper, Commissioner Paul Richard, and Commissioner  
Jeffrey Vappie**

**Through: Evette Hester  
Executive Director**

**From: William Webb  
Director, Asset Management**

**Re: Approval Requested to Award a Contract for RFQu #22-913-41 – Janitorial  
Services at HANO Central Office**

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On August 17, 2022, the Housing Authority of New Orleans (HANO) issued a Request for Quotations (RFQu) #22-913-39 for janitorial services. The overall intent of the solicitation was to secure a contractor to provide routine and specialized janitorial services at HANO's Central Office.

HANO received nine (9) quotes on August 31, 2022 from the following firms:

- Skye's Janitorial, LLC
- Titan Cleaning LLC dba OMEX
- Bayou Multi-Janitorial Services
- Simply Collins Ent LLC
- Cleaning Concierge
- Got Maids? LLC
- Service Master Building Services Inc.
- J. B. Holton and Associates
- Global Cleaning Services LLC

In accordance with the Request for Quotations selection process, Skye's Janitorial was the lowest, responsive, responsible bidder. The quote was compared to the independent cost estimate and it was determined the costs were slightly higher. Therefore, negotiations ensued which resulted in HANO receiving updated pricing that was deemed competitive, fair and reasonable.

The Procurement Manager has certified that this procurement was conducted in accordance with all applicable Federal and State regulations and laws, and in accordance with HANO's procurement policy. The procurement memo is in your packet. HANO requests that the Board

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of Commissioners authorizes the Executive Director to award a Janitorial Services contract to Skye's Janitorial, LLC, to award a contract to Skye's Janitorial, LLC for an initial one-year term with two additional one-year option periods in the amount of Four Hundred Fifty Thousand Dollars (\$450,000.00) inclusive of all three years, pursuant to RFQu #22-913-41.