October 19, 2015

MEMORANDUM

To: Development Committee

From: Jennifer Adams
      Director, Development & Modernization

Re: October 27, 2015 Board Meeting Agenda Item
    Award of Contract – Bayou Group

- All properties are part of the HANO Scattered Sites strategy to redevelop 230 properties throughout New Orleans. This particular procurement is for the abatement and demolition of 21 vacant units at 6 sites.

<table>
<thead>
<tr>
<th>ADDRESS</th>
<th># of Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>1814-1818 Bayou Road</td>
<td>6</td>
</tr>
<tr>
<td>2427 Ursulines</td>
<td>3</td>
</tr>
<tr>
<td>2115-17 St. Ann</td>
<td>2</td>
</tr>
<tr>
<td>2123-2129 Painters</td>
<td>6</td>
</tr>
<tr>
<td>1916-18 North Roman</td>
<td>2</td>
</tr>
<tr>
<td>1927-29 Mandeville</td>
<td>2</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>21</strong></td>
</tr>
</tbody>
</table>

- Demolition approved by New Orleans City Council: April 2013
- Demolition approved by HUD Special Applications Center: August 2014
- Invitation for Bids #15-912-39 first advertised: 8/26/15
- Bids opened: 9/30/15
- Four (4) bids received:

<table>
<thead>
<tr>
<th>Contractor</th>
<th>Bid Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bayou General Contractors</td>
<td>$223,165</td>
</tr>
<tr>
<td>LLJ Environmental Construction</td>
<td>$273,983</td>
</tr>
<tr>
<td>Advanced Environmental Consulting/Hamp's Construction Joint Venture</td>
<td>$298,500</td>
</tr>
<tr>
<td>Durr Heavy Construction</td>
<td>$348,347.68</td>
</tr>
</tbody>
</table>

- Funding Source: CFP 2013 grant
- Contract period: 90 days
D/WBE CONTRACTING ACTION PLAN

Our team is committed to the HANO 20% DBE 10% SEC3 and 5% WBE goals.

We have reached out to the DBE community through multiple avenues to ensure that everyone who is interested in bidding has that opportunity.

Initial Bid solicitation Due June 19, 2015, sent to:

- 500 + firms that have submitted our subcontractor prequalification
- 90 were D/WBE

Follow up:

- Phone calls made to all invited bidders
- Posted on CNO Office of Supplier Diversity Website
- Posted on WDB Website
- Flyers sent to The Urban League of Greater New Orleans
- Flyers sent to Good Work Network

Site Visit was scheduled for June 9th, 2015:

- 16 total Subs attended
- 7 Total D/WBE Subs attended

With this outreach we received ONLY:

- 113 Total bids
- 16 Total D/WBE bids
- 2 Total D/WBE from the Site Visit

To increase D/WBE participation:

- Identifying additional DBE firms in specific trades to call and request bids
- As soon as NEXT WEEK – Let D/WBE community know that there are still opportunities to bid on the project for specific trades
- Exclusive of MEP
  - Pontchartrain Mechanical reaching out to DBEs to provide HVAC
  - Knock on the doors again
  - Direct phone calls
  - Run advertisements in various publications
  - Post on CNO website
  - Send Flyers to DBE organizations for their members
  - Schedule and Outreach meeting in 2 to 3 weeks
- Receive Bids November 30, 2015
- D/WBE GC:
  - Opportunity for the D/WBE GC to work in their scope and capacity
  - If we utilize this option for a portion of the 20% DBE or 5% WBE goal we will require the GC to also subcontract a minimum of 20% / 5% of their contract to D/WBEs

Section 3 Participation

- Northside Electric, Inc. and E-1 Electric, LLC

WDB+HRI+HANO

- Establish periodic update meeting
- Share paths to compliance
- Progress Updates